

Utpal Baruah



PhD (Aviation Management) | PGDM (Columbia Business School) | MBA (Operations Management) |
B.E./AMIE (Electronics & Communication Engineering)

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Professional Profile

Global aviation executive, consultant, and academic with over three decades of leadership in airport operations, ORAT, aviation training, and strategic management. Recognized for delivering seamless transitions of major airports under PPP frameworks, consultancy services to industry leaders such as Tata Semiconductor Assembly and Test Pvt. Ltd. for setting up Helipad and air transport infrastructure, and supporting academia through curriculum development for universities and online learning platforms. An ICAO-certified Instructor, Training Manager, and Course Developer with a strong record in stakeholder management, regulatory compliance, business transformation, and leadership mentoring.

Key Competencies

- Airport Operations & Transition (ORAT)
- Strategic Advisory & Consultancy Services
- Stakeholder & Government Relations
- Safety & Regulatory Compliance (ICAO/DGCA/BCAS/FAA)
- Business Development (Aero & Non-Aero)
- Human Capital Transformation & HR Strategy
- Training Delivery | Curriculum Development | Coaching

Professional Experience

- ❖ **Founder & CEO – BRICS Aviation Services India Pvt. Ltd. (2024 – Present)**
 - Leading consultancy firm providing services in aviation, education, digital, tourism, and allied sectors.
 - Delivered consultancy services to Tata Semiconductor Assembly and Test Pvt. Ltd. (2024–25) for setting up two Helipads and aviation -linked infrastructure, logistics, and operational readiness.
 - Developed aviation and hospitality course curricula for universities and online platforms, aligning education with industry requirements.
 - Advised on strategic growth projects, retail ventures, and aviation-linked tourism development in Northeast India.
- ❖ **Chief Airport Officer (Vice President Level) – Guwahati International Airport (2019–2024)**
 - Accountable for operations, compliance, HR, and P&L ownership.
 - Transitioned Guwahati Airport to PPP with zero disruption while ensuring full ICAO/DGCA compliance.
 - Directed Aerodrome Manual, SMS Manual, Sustainability Plan, and Airport Emergency Procedures.

❖ **Chief Operating Officer – Kannur International Airport (Greenfield), Kerala (2018–2019)**

- Spearheaded commissioning and ORAT implementation of new greenfield airport.
- Introduced international routes and expanded non-aero revenue through commercial innovation.

❖ **General Manager / Senior Aviation Specialist – GMR Group (India & Overseas) (2008–2018)**

- Led GMR Aviation Academy with revenue growth via training diversification.
- Designed ORAT strategies for IGI Airport T3 (Delhi) and Mactan-Cebu International Airport (Philippines).
- Introduced “GMR-DIAL Clearance (GDC)” process for charter flight approvals at IGI Airport, still in practice today.

❖ **Airports Authority of India (AAI) – Terminal Manager / ANS Engineer (1993–2007)**

- Managed Goa International Airport, achieving India’s top CSI rating (2007).
- Operated critical CNS/ATM infrastructure including DVOR, DME, Glide Path, and AMSS systems.

Education & Credentials

- PhD – Aviation Management, UPES, Dehradun (2025)
- PGDM – Columbia Business School & Tuck School, Dartmouth (2022)
- MBA – Operations Management, SMU (2011)
- B.E./AMIE – Electronics & Communication Engineering, Institution of Engineers (1992)

Certifications

- ICAO Certified Training Manager (TMC)
- ICAO Certified Instructor (TIP, TIC)
- ICAO Certified Course Developer (TDC)
- Advanced SMS – ICAO
- BCAS Certified Aviation Security

Recognition & Thought Leadership

- Speaker – Global ORAT Summits, Singapore (2017) & London (2019)
- One of the Top Influencers – Aerospace & Defense, India (2024)
- Member – U.S.–India Aviation Cooperation Program (Washington, 2022)
- Shortlisted – Joint Secretary, MoCA (2019) & CEO, Aerospace & Aviation SSC (2015)

Publications & Interests

- Author of 3 Assamese books (literature, fiction, contemporary writing).
- Contributor to journals on aviation leadership, HR transformation, and policy.
- Interests: Mentoring, creative writing, designing aviation education frameworks.

Personal Details

- Date of Birth: 12 October 1968